

Niels Koldsø

Experienced leader and SW project manager with 13+ years in energy and the utility sector. Strong people skills and emphasis on visible progress motivates employees and achieves objectives within time and budget.



nko@actua.dk

+45 6035 5050

Aarhus, Denmark

Work Experience

2007 – present | Aarhus, DK

Managing Partner @Actua

Accomplishments

- ▷ Grew startup from 3 (partners) to 9 employees. Grew top and bottom lines.
- ▷ Budgets, sales and business and employer development.
- ▷ Managed international R&D SW projects (EUDP, FP7, ...)
- ▷ Management consultancy:



• 2017-2018 | Distributed team, Europe

Interim Development Manager @Chainalysis

20 SW developers making blockchain analysis tools.



2015 – 2016 | Aarhus, DK

Managing Partner

Accomplishments

- ▷ Made business plan for - & developed utility sector app
- ▷ Brought the app to the Danish utility market
- ▷ Raised capital & operated under strict liquidity constraints
- ▷ Bankruptcy (underestimated time to market)



2003 – 2006 | Stilling, DK

Department Manager @Kamstrup

Accomplishments

- ▷ Grew software development department to 25 persons
- ▷ Collaborated with interest groups across big organization
- ▷ Empathic and visible management
- ▷ Met short time to market demands for new products
- ▷ Reference: goo.gl/SA0AL6



2000 – 2003 | Aarhus, DK

Project Manager @Cryptomathic SW developer

Accomplishments

- ▷ Managed projects on time and budget
- ▷ Introduced procedures and matured organisation
- ▷ Software development and customer relations



1996 – 2000 | Aarhus, DK

SW developer @WM-data

Accomplishments

- ▷ Customer collaboration and requirement specifications
- ▷ Software development



1993 – 1996 | Aarhus, DK

Project manager @Stibo SW developer

Accomplishments

- ▷ Software development and project management
- ▷ Proactive collaboration with customers / presale activities



Skills & Competences

Project management	95%
SCRUM - owner & master	81%
Employer coaching and development	89%
Motivation, leadership and management	90%
Key account handling and bonding	82%
Linking Technology & Business development	76%
Value based sales and marketing	58%
Entrepreneurship	81%
SW architecture	71%
SW development (programming)	55%

Educations



3rd Generation Coaching (2013)
Institut for analytisk ledelse



Scrum master (2006)
Scrum Alliance



Anerkendende ledelse (2003)
Attractor



Project management (1997-2004)
Teknologisk institut



MSc Computer Science (1993)
Aarhus University

Languages



English



German



Swedish
Norwegian



Danish

Volunteer work

- ▷ Skydiving instructor
- ▷ Chairman of owners association
- ▷ Webmaster at SBA, Aarhus

Interests

Energy and ICT # Family # Politics & Human rights
Science (Astronomy, Psychology, AI, Genetics ...)
Skiing # Flying # Sailing, Kayaking & Swimming